



NYSAAA

New York State Athletic Administrators Association

Minutes
Executive Board Meeting
June 4-5, 2022
Saratoga Springs, New York

Attendees: Todd Gulluscio, President
Greg Warren, President-Elect
Susan Dullea, Vice President
Michael Murray, Past President
Mike Giruzzi, Treasurer
Brett Banker, Secretary
Denny Fries, Liaison to NIAAA
Alan Mallanda, Executive Director
Jim Wright, Assoc. Executive Director
Chris Rozek, Administrative Assistant

Prior to the meeting being called to order, Robert Woodcock from Equitable Advisors, joined the meeting to review our investments.

- 7.3% annual rate of return.
- These are the times to contribute.
- Robert recommended removing the DFA Allocation 60/40 and take the equity portion (60%) and put it into Vanguard and Washington Mutual. 40% will go into PRIMCO Income Fund.

The meeting was called to order by President Todd Gulluscio at 11:21 a.m.

Motion was made to accept the minutes from the Conference Executive Board and Representative Board meetings held March 15, 2022.

1st – Greg Warren 2nd – Denny Fries Passed

Treasurer's Report – Mike Giruzzi

- Please see attached Treasurer's report.
- The 2022-23 budget will be done in July after the end of the year.

Motion was made to approve the Treasurer's Report.

1st – Mike Murray 2nd – Mike Giruzzi Passed

- Alan noted we are still in good shape despite the past two years during the pandemic.

Motion was made to invest \$5,000.00 into the investment account.

1st – Mike Giruzzi 2nd – Michael Murray Passed

more...

Conference Report – Alan Mallanda & Chris Rozek

- Please see attached Conference Financial report.
- Conference expenses were a lot more but coming out of it with \$89,000+ went well. Corporate sponsorship was up from previous years.

2021-22 Membership Report – Alan Mallanda

- Have 726 current members and 16 in the expiring date (742 total).

NIAAA/Section I Report - Denny Fries

- Please see attached NIAAA report.
- National Conference will be held in Nashville, December 9-13, 2022.
- Section I meeting will be held in Rhode Island May 7-9, 2023. Denny, Jim, Alan, and Greg will be attending.
- Student-Athlete Essay – since 2020-one student-athlete went to the National, 2021-two went to National and 2022-one will be going on to the National for consideration.

President's Report – Todd Gulluscio

- Please see attached the President's report.
- Todd and the Executive Board congratulated Denny Fries who will be inducted into the NYSPHSAA Hall of Fame in July. Congratulations Denny!
- The 2023 conference keynote speakers have verbally committed at this time.
- Opening on Tuesday, March 14th with a keynote speaker at 6:00 p.m.
- Todd will be reaching out to all the athletic administrators in the State to introduce our organization and ask them how we can help them.

Executive Director's Report – Alan Mallanda

- Please see attached Executive Director's report.
- Alan reviewed: Corporate Sponsorship/Website & Newsletter/Hall of Fame/Wall of Honor.

Motion was made that all four of the candidates submitted to the Executive Board for the Class of 2023 Hall of Fame move forward.

1st - Denny Fries 2nd - Greg Warren Passed

A motion was made that the HOF & WOH recipients will have full access to exhibitor area and workshops at the annual State conference. Anything additional will be paid for by honoree.

1st - Denny Fries 2nd - Mike Giruzzi Passed

- POP Manual Updates – updates were made and reviewed by Todd Gulluscio, Jim Wright, Greg Warren, Brett Banker, Alan Mallanda and Chris Rozek. Chris will be responsible for keeping the POP Manual updated as needed.
- Strategic Plan has been approved and will be moving forward. Will be working on getting that published and sent out.
- Chapter Representatives – four new representatives
- Requirements for new Chapter Representatives are three years of experience and a CAA certification.

more...

Associate Executive Director's Report – Jim Wright

- Please see attached Associate Executive Director's report.
- There was much discussion on the requirement of certification for athletic administrators.

Motion was made, starting September 1, 2022, an instructor who teaches an LTI course virtually will receive \$100.00 to teach a virtual LTI course and an instructor who teaches an in-person LTI course will receive \$100.00 plus mileage.

1st - Denny Fries 2nd - Michael Murray Passed

Secretary's Report – Brett Banker

- Please see attached Secretary's report.
- Brett reviewed all he has been doing since becoming Secretary in March 2022.
- Mentoring Report & Schedule:
 - Four core areas were reviewed for the mentoring chair people.
 - There are eight monthly sessions scheduled and will be held from 12:00-1:30 p.m. on Thursdays via Zoom (see attached for dates).

At this time the meeting was suspended at 3:30 p.m. to be resumed on Sunday, June 5, 2022.

Sunday, June 5, 2022

Motion was made to resume meeting on Sunday, June 5, 2022, at 9:51 a.m.

1st - Mike Giruzzi 2nd - Susan Dullea Passed

- Alan noted there is one member for Wall of Honor that will be going forward for the 2023 Wall of Honor – Tim Hayes, Chapter 10

Recommendation was made by Alan Mallanda to move this member forward for the Wall of Honor.

1st - Denny Fries 2nd - Susan Dullea Passed

- If other names are presented for the 2023 Wall of Honor between now and the conference, those people will be considered.

Planning for 2022-2023 – Alan Mallanda

- Fall meeting & workshops for Chapter Representatives & Committee Chairs.
- There will be 1.5 hours scheduled for the workshop. Brett will get ideas from the Chapter Representatives and Committee Chairs and come up with an agenda for the meeting.

Implementing the Strategic Plan – Alan Mallanda

- Timelines are there and recommendations approved. Alan will put together a document professionally and share with the membership.
- It will be very similar to what other states have done.
- Once the new school year starts, we should consider sharing the strategic plan within the state. Chapter Representatives should let Alan know where and when their Chapter meetings will be so Alan or Jim can plan to attend.

more...

Continuing Business

None at this time.

New Business

Annual Liam Frawley Outing – June 30, 2022. If this outing will be taking place the NYSAAA will sponsor a hole.

Motion was made to sponsor a hole up to \$250.00 in the tournament if outing will be taking place.
1st - Mike Giruzzi 2nd - Michael Murray Passed

Motion was made to adjourn meeting at 10:10 a.m.
1st – Mike Giruzzi 2nd – Susan Dullea Passed

Respectfully submitted by:

Chris Rozek

Chris Rozek

Administrative Assistant

June 22, 2022



Michael P. Giruzzi CAA, Treasurer

June 4, 2022

**Treasurer Report for:
June 4, 2022**

	<u>6/4/2022</u>	<u>2/4/2022</u>	<u>3/19/2021</u>
Checking/Savings:	\$ 45,958.31	\$118,947.76	\$ 55,099.90
AXA Investments:	\$174,762.79	\$189,433.00	\$163,187.44
Current Checking:	\$ 9,079.03	\$ 7,662.49	\$ 14,484.72
Wilmington Funds MM	<u>\$ 42,153.45</u>	<u>\$ 17,130.71</u>	<u>\$ 69,127.91</u>
Total Assets:	\$271,953.58	\$333,173.96	\$301,899.97

June 2022 Balance	\$271,953.58
February 2022 Balance	\$333,173.96
March 2021 Balance	\$301,899.97

Respectfully submitted,

Mike



**2022 NYSAAA Conference
Financial Report**



Revenue :

242 Registrants

3 @ \$0.00 (comp)	\$0.00	
11 @ \$160.00 (retired)	\$1,760.00	
11 @ \$250.00 (early bird & CMAA discount)	\$2,750.00	
47 @ \$255.00 (early bird & CAA discount)	\$11,985.00	
13 @ \$260.00 (early bird & RAA discount)	\$3,380.00	
123 @ \$265.00	\$32,595.00	
2 @ \$280.00 (CMAA discount)	\$560.00	
5 @ \$285.00 (CAA discount)	\$1,425.00	
8 @ \$290.00 (RAA discount)	\$2,320.00	
19 @ \$295.00	\$5,605.00	
	<u>\$5,605.00</u>	
Total:		\$62,380.00

Exhibitor Revenue:

76 Total Booths (67 vendors/9 vendors w/double booths)		
Vendors (non-sponsors)	\$42,785.00	
Extra Badges - 71 @ \$55.00/ea	\$3,905.00	
2021 Vendor Reimbursement (out of business)	\$475.00	
Total:		\$47,165.00

Corporate Sponsors:

Total:	\$64,993.75
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AAA Shoppe:

Total:	\$1,122.00
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Miscellaneous:

Meal Money: Luncheon \$45/each Banquet \$55/each	\$1,400.00	
Memberships received with conference registrations:	\$3,555.00	
22 @ \$160.00/each		
1 @ \$35.00/each		
Rebates from Embassy Suites Hotel	\$525.00	
LTI course registrations received w/ conference registrations	\$1,350.00	
10 @ \$135.00		
Total:		<u>\$6,830.00</u>

Total Monies Received:	\$182,490.75
Total Expenditures:	<u>\$92,864.71</u>
Total Net Profit:	\$89,626.04

Expenditures :

Conference Supplies	\$524.50	
Printing	\$876.00	
Awards/Gifts/Prizes	\$4,482.11	
Miscellaneous	\$1,813.67	
Conference Reimbursements	\$6,295.00	
Conference Speakers	\$6,910.04	
Exhibitors	\$6,873.00	
Hotel	\$65,090.38	
Total Expenditures:		\$92,864.70

Expenses Breakdown**Conference Supplies:**

Staples	\$229.92	
GG Tauber	\$122.50	
Staples	\$36.49	
USPS	\$69.60	postage
Staples	\$65.99	
Total:	\$524.50	

Printing:

BOKA Printing, Inc	\$264.00	strip tickets
Binghamton City School District	\$612.00	printing of 3 programs
Total:	\$876.00	

Awards/Gifts/Prizes:

Nally Associates, Inc.	\$3,116.27	award plaques
SMi Associates	\$1,365.84	HOF & WOH pins
Total:	\$4,482.11	

Miscellaneous:

Capital One	\$65.60	lunch (Alan & Denny)
Capital One	\$632.45	conference storage unit rental
Capital One	\$176.23	Sparky Rector gift & pre-conference mtgs
Chris Rozek	\$600.00	design/layout of 3 conf. programs
Capital One	\$339.39	conference expenses
Total:	\$1,813.67	

Conference Reimbursements:

Richey Athletics	\$525.00	vendor
Bermus Point Central School District	\$85.00	partial reimbursement/K. Burnett
Mike Giruzzi	\$265.00	conference reimbursement
Jeremy Siddon	\$295.00	conference double payment
East Syracuse Minoa Central School District	\$85.00	partial reimbursement/M. Clonan
Kyle Laskowski	\$135.00	LTI course paid with conference
NYSAAA Membership Account	\$3,555.00	memberships paid with conference fee
NYSAAA - Treasurer's account	\$1,350.00	LTI courses paid with conference fee
Total:	\$6,295.00	

Conference Speakers:

Chaka Enbterprise, LLC	\$3,000.00	keynote speaker (Maia Chaka)
Pro Player-Burke	\$3,000.00	keynote speaker (Andre Reed)
Pro Player Stars	\$910.04	expenses for keynote speaker (Andre Reed)
Total:	\$6,910.04	

Exhibitors:

Clifton Park Rental

\$3,533.00 drapage

Larry Gillooley

\$3,200.00 Exhibitor Chair stipend

Saratoga Springs City Center

\$140.00 security for Exhibit Hall

Total:

\$6,873.00

Hotel Expenses:

Saratoga Hilton

\$65,090.38

Total:

\$65,090.38

Submitted June 3, 2022

Chris Rozek, Administrative Assistant

NYSAAA Conference Comparison 2001-2022

Year	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Site	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga
# of attendees	291	291	311	332	298	308	294	317	257	266	262
Revenue	\$81,736	\$61,046	\$100,924	\$103,688	\$95,061	\$99,496	\$102,708	\$116,398	\$98,785	\$101,569	\$135,019
Corporate Sponsors	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$28,500
Exhibitors Revenue	\$27,250	\$35,700	\$31,549	\$31,050	\$35,100	\$34,300	\$35,025	\$43,825	\$41,020	\$35,160	\$39,150
Expenses	\$58,590	\$66,178	\$82,912	\$89,239	\$78,113	\$81,013	\$82,132	\$79,537	\$83,320	\$83,331	\$77,576
Net Gain	\$23,146	\$30,568	\$18,012	\$14,449	\$16,697	\$18,482	\$20,575	\$36,860	\$15,464	\$18,238	\$54,953

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021 *	2022
Site	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	Saratoga	conference	Virtual	Saratoga
# of attendees	250	275	268	277	271	269	269	279	cancelled	237 *	242
Revenue	\$131,406	\$125,626	\$133,854	\$145,218	\$149,179	\$154,714	\$71,755	\$79,737		\$23,600 *	\$182,491
Corporate Sponsors	\$26,350	\$16,500	\$15,828	\$32,895	\$31,825	\$30,000	\$39,333	\$44,954		34711 *	\$64,994
Exhibitors Revenue	\$39,000	\$36,350	\$44,460	\$37,725	\$42,450	\$43,600	\$43,500	\$56,289		\$1,425 *	\$47,165
Expenses	\$75,535	\$74,349	\$90,935	\$95,987	\$96,047	\$104,656	\$78,144	\$91,920		\$56,425	\$92,865
Net Gain	\$55,664	\$50,918	\$42,920	\$49,330	\$53,131	\$49,810	\$79,933	\$89,060		\$9,034 *	\$89,626

* 2021 conference was virtual. 65 conference registration and 20 exhibitor vouchers were used from 2020 cancelled conference.

NYSAAA Liaison Report: Dennis Fries, CMAA

March 15-18, 2022 - Executive Committee and Representative Board Meetings

National NIAAA Conferences

December 9-13, 2022 – Nashville, TN – Gaylord Opryland Hotel and Conference Center
December 15-19, 2023 – Orlando, FL – Orlando Marriott World Center
December 13-17, 2024 – Austin, TX
December 12-16, 2015 – Tampa, FL

2022 NIAAA Delegate Assembly Delegates:

Mike Murray, Todd Gulluscio, Greg Warren, Jim Wright, Dennis Fries (M. Giruzzi & AM – Alt.)

If you cannot attend please let me know by Tuesday, October 14, 2022

National Initiative & Assistance Network:

2022 Initiative is: Make-A-Wish Foundation 2022 (Will we give a NYSAAA general donation - \$250.00)

NIAAA Committee members:

PS (Chair.)– Cert.; SY–Accreditation; DF– QPA&Retired (Vice-Chr.); MH (Co-Chair) –Awards; JW- Resolutions;
PI – Publications; TG- Mentoring Cohort leader, PS - Certification (Chr.)

NIAAA: Web Site (**NIAAA athlete certificates: 3 Season Athlete and Scholar Athlete Recognition**)

Conference Registration on line @ niaaa.org. (Sometime around September 2022)

Sponsorship of Endowment program at the NIAAA Conference - \$250.00

Section 1 Meeting: (Attending: D. Fries/ T. Gulluscio/J. Wright)

2022 – Vermont - Monday, March 28, 2022

2023 – Rhode Island

2024 – Connecticut

2025 – Massachusetts

2026 – New York

NOTE: This spring of 2022 the NYSAAA's Todd Gulluscio will be forwarded to be considered as the Section 1 nominee toward NIAAA At-Large A December election.

Section 1 Summer Institute (6/26-29, 2022) Under the leadership of: Pete Shambo and Steve Young.

Possible last year at the Cape.

Student-Athlete Essay Information:

Section 1 winners moving on to NIAAA consideration:

2007 - John Mackintosh, Chapter - 7 Cathy Phillips, AD ; 2008 - none

2009 - Caroline Frances Tolli, Chapter - 6 - Patrick Burke - AD ; 2010 - Kelsey Johnson, Chapter - 10 - Eileen Kilcullen – AD

2011 - Taylor Malmsheimer, Chapter – 3 - J. Michael Byrnes – AD; 2012 & 2013 – none

2014 - Nicholas Steven Stiansen, Saratoga Springs HS, Chtr 2 (Peter Sheehan – AD) – Scott Stuart – Chapter Rep.

2015 – none; 2016 – none; 2017 – none; 2018- none; 2019 - none

2020 - Isabelle Smith; Westhampton Beach HS; Kathy Masterson-AD; – Chp. 11- Tim Mullins – Chapter Rep.

2021 – Scott Weitman; Yorktown HS; Robert Barrett - AD; Chapter 1 – Sue Dullea – Chapter Rep.

and Sarah Stevens; Ellenville HS; Kermit Moyer – AD & Chapter 9 Rep.

Our 2022 Student-Athlete Essay State winners are:

Female - Chapter 6 - Cecelia Eklum, Jamestown H.S., Ben Drake – AD, Jeff Roth – Chapter Rep

Male – Chapter 5 – John Santowski, Pittsford Mendon H.S., Scott Barker – AD, Patrick Irving – Chapter Rep.

NIAAA Membership accommodation for maintaining 70% of NYSAAA total potential members in the NIAAA:

1991, 1995, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020 & 2021 (Highest)

2022 Major Awards:

(2020 & 21 Winners)

State Award of Merit – Brett Banker, CMAA

Presenter – Murphee Hayes – CAA

Otis Sennett Award – Todd Nelson (NYSPHSAA)

Presenter – Mike Murray- CMAA

Dr. Jack Foley Award – Gary Stevens, CMAA (MA)

Presenter – Scott Sugar – CAA

Judith A. Knight Award – Dr. Patrick Irving, CMAA Presenter – Denny Fries – CMAA

Dr. Liam Frawley Award – Kimberly Saxton, CMAA Presenter – Sue Dullea – CAA

Current (2022) NIAAA Award Nominees:

Judith A. Knight – HOF; Pete Shambo – HOF; Murphee Hayes – DSA, Todd Gulluscio – NFHS Citation (Yr. 2);

Section 1 Frank Kovaleski nominee - Dr. Jim Wright; Section 1 'NIAAA At-Large A' nominee - Todd Gulluscio

df – March 2022



NYSAAA

New York State Athletic Administrators Association

Be The Leader

President's Report
Todd Gulluscio, CIAA, CMAA
June 4, 2022

Summary/Dates of activities:

- | | | |
|------------------|----------|--|
| ● March 18, 2022 | Saratoga | Accepted gavel from President Murray |
| ● March 23, 2022 | Zoom | LTI Author Meeting |
| ● March 24, 2022 | Zoom | Attended NIAAA State Presidents Meeting |
| ● March 28, 2022 | Vermont | Attended NIAAA Section 1 Meeting |
| ● April 7, 2022 | Zoom | AAMPD Team Meeting |
| ● April 7, 2022 | Zoom | Conference Survey Review w/ planning team |
| ● April 10, 2022 | Zoom | NIAAA Leadership Cohort |
| ● April 14, 2022 | Zoom | Meeting w/ Alan and Jim regarding Conference Structure |
| ● April 27, 2022 | Zoom | LTI Author Meeting |
| ● April 29, 2022 | Zoom | AAMPD Team Meeting |
| ● May 4, 2022 | Saratoga | NYSPHSAA Executive Committee Meeting |
| ● May 16, 2022 | Zoom | Met with Conference Planning Team |
| ● May 17, 2022 | Zoom | LTI Author Meeting |
| ● May 17, 2022 | Zoom | NYSAAA June EB Meeting Agenda Review |
| ● May 23, 2022 | Zoom | LTI Author Meeting w/ Lanness Robinson |
| ● May 24, 2022 | FB Live | Guest on Andrew Marotta's ELB Podcast |
| ● May 26, 2022 | Zoom | State Presidents Meeting |

Update:

- Be The Leader Conference 2023
 - Structure
 - Keynotes
 - Conference Gift
 - Workshops
 - LTI
- President's message for NYSAAA newsletter
- Summer Plans

New York State Athletic Administrators' Association, Inc.
2022 Tentative Conference Program Schedule
"Be The Leader"

Monday – March 13, 2023		Phila/Gallery
8:00 a.m. – 9:00 p.m.		Pre-conference Move In & Set Up - Phila
3:30 p.m. – 4:30 p.m.		Registration Materials & Packets – Phila
4:00 p.m. – 8:00 p.m.		LTI Workshops-Virtual
6:00 p.m. – 8:00 p.m.		Planning Team/ Exec. Board Dinner
Tuesday – March 14, 2023		
11:00 a.m. – 1:00 p.m.		Executive Board Meeting – Board Room
12:00 p.m. – 4:00 p.m.		LTC - Bdwy. 1
12:00 p.m. – 4:00 p.m.		LTC - Bdwy. 2
12:00 p.m. – 4:00 p.m.		LTC - Bdwy. 3
12:00 p.m. – 4:00 p.m.		LTC - Bdwy. 4
2:00 p.m. – 5:30 p.m.		Conference Registration
1:00 p.m. – 2:00 p.m.		Chapter Representatives/Committee Chairs Meeting – Alabama/Travers
2:00 p.m. – 4:00 p.m.		NYSAAA Representative Board Meeting – Alabama/Travers
4:15 p.m. – 5:30 p.m.		First Time Attendees & New AD's Orientation Meeting – TBD
5:00 p.m. – 7:30 p.m.		Conference Welcome and FIRST GENERAL SESSION – TBD ST Ballroom
Wednesday – March 15, 2023		
9:00 a.m. – 10:30 a.m.		Hall of Fame Committee Meeting – Board Room
8:00 a.m. – 11:00 a.m.		Conference Registration
9:00 a.m. – 11:00 a.m.		NYS Council of Administrators Meeting - Alabama
9:00 a.m. – 12:00 p.m.		NYSPPSAA Executive Directors Meeting-Travers
9:30 a.m. – 10:30 a.m.		Veteran AD's Reception/Meeting – Whitney
10:00 a.m. – 11:00 a.m.		CAA Test Review Workshop - Broadway
11:15 a.m. – 12:15 p.m.		WORKSHOP SESSION A - (check your program) - Broadway 1-4
11:15 a.m. – 12:15 p.m.		HOF & WOH Reception AND PHOTOS for Inductees & Family – Alabama/Travers
12:30 p.m. – 2:30 p.m.		Dave Martens Awards Luncheon & Alan Mallanda Hall of Fame Induction - Saratoga Ballroom
2:45 p.m. – 4:15 p.m.		SECOND GENERAL SESSION - TBD – ST Ballroom
4:30 p.m. – 5:30 p.m.		WORKSHOP SESSION B (check your program) - Broadway 1-4
5:30 p.m. – 7:30 p.m.		"Sparky" Rector Drop-In Center – Exhibit Hall
5:30 p.m. – 7:30 p.m.		EXHIBIT HALL FESTIVAL - Opening Hospitality Reception – Food/Refreshments – Festival Gifts; Visit Exhibitors – Drawings 7:00 p.m., Door Prizes (City Center)
Thursday – March 16, 2023		
8:00 a.m. – 9:00 a.m.		Mentoring Program Culminating Meeting
9:00 a.m. – 12:00 p.m.		Exhibit Hall Open (City Center) – Pick up Conference Gift
		Visit the Exhibitors For Coffee – Drawing #2 – 9:15 a.m.
8:00 a.m. – 12:00 p.m.		Larry "Sparky" Rector Materials & Drop-In Center - Exhibit Hall
8:00 a.m. – 10:00 a.m.		CAA EXAM - Whitney
10:00 a.m. – 11:15 a.m.		EXHIBIT HALL BRUNCH
10:00 a.m. – 12:00 p.m.		NYSPPSAA Section Executive Directors Meeting – Travers
11:15 a.m. – 12:00 p.m.		LAST CALL -Visit the Exhibitors – Drawing #3 – 11:15 a.m.
12:00 p.m. – 1:00 p.m.		Past Presidents Lunch Meeting - by invitation – High Rock
1:00 p.m. – 2:00 p.m.		THIRD GENERAL SESSION - TBD – ST Ballroom
2:15 p.m. – 3:15 p.m.		WORKSHOP SESSION C (check your program) - Broadway 1-4
3:45 p.m. – 4:45 p.m.		WORKSHOP SESSION D (check your program) – Broadway 1-4
3:00 p.m. – 4:00 p.m.		NYSPPSAA Student Athlete Development Committee – Board Room
4:00 p.m. – 4:45 p.m.		Award Recipient Photo Session – Travers/Alabama
4:45 p.m. – 5:45 p.m.		President's Reception (by invitation only) - High Rock
6:00 p.m. – 7:30 p.m.		Roy O'Neill Conference Awards Banquet – Saratoga Ballroom
Friday – March 17, 2023		
8:00 a.m. – 9:00 a.m.		ALL CONFERENCE BREAKFAST - Saratoga Ballroom
9:00 a.m. – 10:00 a.m.		FOURTH GENERAL SESSION – Dr. Robert Zayas, CAA Executive Director, NYSPPSAA - Saratoga Ballroom
		- State Association Updates & Perspectives, Q/A
10:15 a.m. – 11:30 a.m.		NYSAAA Annual Meeting – Annual Meeting; Wrap Up & Re-cap; Acknowledgements; Chapter Door Prizes & Raffle Drawings - Saratoga Ballroom
11:30 a.m.		Conference Adjourns
11:30 a.m. – 1:00 p.m.		2024 Conference Planners Meeting Tentative– Broadway 4



NYSAAA

New York State Athletic Administrators Association

Executive Director's Report

Executive Board Meeting

Embassy Suites, Saratoga Springs, NY
June 4-5, 2022

Activities

NYSPPHSAA Spring Meeting – by phone, May 4, 2022
SED Meeting (Certification) – Zoom conference, May 4, 2022
State Exec. Directors' Summer Meeting – Seattle, OR, July 24-27, 2022
NYSPPHSAA Summer Meeting – Lake Placid, NY, July 26-28, 2022
Summer Leadership Conference for new AD's – August 4-7, 2022

Conference - Overview - Conference Planning (2023) – Tentative Program/Schedule

Corporate Sponsorships – 2022-23– Updates

Communications

Newsletter
Website
Thank you's

Continuing Business Items

Hall of Fame 2023
Wall of Honor 2023
P.O.P. Manual Updates
Strategic Plan
Conference Planning

New Business Items

Committee Changes/Additions
Chapter Reps

Meeting Schedules (2022-2023)

Fall Rep. Board Meetings – Saratoga Hilton, Saratoga Springs – **October 1-3, 2022**, Embassy Suites, Saratoga
NYSPPHSAA Executive Committee Mtg., Embassy Suites, Saratoga, **October 18-19, 2022**
NADC – Nashville, TN, **December 10-14, 2022**
Winter – **February 3-5, 2023** - Executive Board Meeting @ Embassy Suites, Saratoga Springs
Winter – **March 13-17, 2023** - Conference Meetings @ The Saratoga Hilton, Saratoga Springs
Spring – Executive Board Meeting - **June 2-4, 2023**, Embassy Suites, Saratoga Springs, NY

Future Conferences – The Saratoga Hilton, Saratoga Springs

2023 – March 14-17, Saratoga Hilton & Conference Center
2024 – March 12-15, Saratoga Hilton & Conference Center
2025 – March 11-14, Saratoga Hilton & Conference Center



NYSAAA

New York State Athletic Administrators Association

Associate Directors Report June 4-5, 2022 Saratoga, NY

1. Presented the NYSAAA case to NYSED
2. Ran LTC 707 for 6 ADs in Chapter VIII
3. Reopened discussions on rewriting the EFA adding a DEIB component as well as an addition "C" (Culture)
4. Submitted Call for Programs to the following
 - a. NYSCOSS - Understanding the Role of Your AD
 - b. NYS AHPERD - Aspiring AD Program
 - c. NYS AHPERD - Supporting the New Educational Framework for Athletics
5. Plans to attend the following
 - a. Summer Institute as an instructor for 508 and 510, June
 - b. NEDC Meeting in Seattle, July
 - c. Potential for NYSPHSAA meeting if time permits, July
 - d. Potential to offer 2 LTIs for Chapter VI, Aug
 - e. NIAAA State Coordinators meeting, Sept
6. Attended Section I meeting in Vermont
7. Authored two draft resolutions for the NIAAA dealing with Sportsmanship and NIL
8. Preparing for 1st Summer Leadership Conference. Emails to Superintendents of new ADs to be sent out
9. Attended 2nd meeting with NIAAA PDA committee regarding proposed LTC class, [Identifying and Effecting Change in Athletic Administration](#). Co-authors are Todd Gulluscio (NY), Dr. Ryan Cox (NY), Kelli Wingate Smith (GA), Deren Coe (NC), and Stephanie Wilkenson (NC). We are on a good pace and will reach out nationally for additional contributors
10. Expanded Social Media presence using Gipper (5354 Twitter followers as of 5/31/2022)
11. Attended NCADA conference to network in discussions related to our AAMPD program
12. Submitted an article for NIAAA dealing with the lack of officials [The Official Solution](#)
13. 6 ADs have earned their CAA's and 1 CMAA since March

NYSAAA Executive Committee

Secretary's Report

Saturday-Sunday, June 4-5, 2022

Submitted by: Brett Banker

- Since being named as Secretary in March 2022, I have communicated on two occasions with the Chapter Representatives via email, 'News & Notes'. Topics included:
- The urgent matter of completing the NYSAAA survey on the need and importance of requiring state certification. CR's were encouraged to check with their Section's Executive Director to brainstorm ways to invigorate local interest.
- Shared the local committees that the CR's are responsible for filling which include: assistant chapter rep, awards, membership, veterans/retirees and educational initiatives (aspiring, LTC & Mentoring)
- Introduced the plans for the Mentoring Program 2022-23
- Introduced the concept of monthly zooms for CR's
- Outlined the AAMPD Summer Leadership Conference and encouraged them to inform us of any new hires in their Chapters
- Outlined the steps necessary to host an LTI course in their local Chapter.
- Mentioned the Aspiring AD's Program and to consider some methods to inform current AD's on how best to identify teachers & coaches in their schools with the potential to become Directors.

Mentoring Report

Saturday-Sunday, June 4-5, 2022

Submitted by: Brett Banker & Denise Kiernan

- Participated on NIAAA National Committee Zoom
 - National has identified areas to focus on:
 - Tool Box for state chairs; best practices
 - Work with states to ensure each has a Coordinator
 - Creation of a quarterly newsletter
 - Creation of a Hot Line
- Reviewed and adjusted curriculum from 2021-22
- Set dates for eight monthly sessions and one in person
- Program & 'graduation' culminating activity at the March Conference
 - Some ideas for mentees who complete the program
 - Certificate, shirt, free LTI
- Now that dates and times are identified, approach individuals; preferably from NYSAAA to present/facilitate sessions

PRESENTED BY THE NEW YORK STATE ATHLETIC ADMINISTRATORS ASSOCIATION

THE AAMPD PROGRAM

Aspiring Athletic Directors, Mentoring and Professional Development

MENTORING SCHEDULE 2022-23

All sessions are held via Zoom until the culminating session in March-NYSAAA State Conference

All sessions are held from 12-1:30 pm

SEPTEMBER 22, 2022

SESSION 1

Presenters

Introduction to the AAMPD Mentoring Program
Goals, objectives and schedule for the year
14 Legal Duties (reference 504, 506, 508 & 510)
Minimizing liability and negligence

Kiernan/Banker

OCTOBER 13, 2022

SESSION 2

Homecoming Awaits-Event Management (reference 630 & 631)
Conflict Resolution Skills
Dealing with difficult personalities (reference 714)
The importance of first impressions
Building relationships
The importance of cultivating credibility

OCTOBER 27, 2022

SESSION 3

Taking care of you; your mental and physical health (reference 628)
Dealing with Stress (reference 728)
Who is the NYSPHSAA and what is its impact on your job? Dr. Robert Zayas
The NYSPHSAA Handbook
The relationships of NYSPHSAA, SED, and Sections

NOVEMBER 17, 2022

SESSION 4

Who is the NYSAAA/NIAAAA and what resources do they provide Alan Mallanda
How can I get better at my job?
Professional Development
Certifications
Budget Preparations

Dr. Jim Wright

DECEMBER 15, 2022

SESSION 5

Budget Preparations II
Your first 100 days
Professional Ethics
The art of communication

JANUARY 12, 2023

SESSION 6

NYS Coaching Certifications
D, E & I
Students with Disabilities
Unified Sports
Transgender Students
Mixed Competition
The upcoming NYSAAA Conference

JANUARY 26, 2023

SESSION 7

Department Operations
Managing your office staff
How can you maximize technology in your office area?
Hiring, evaluating and improving your coaches
The upcoming NYSAAA Conference

FEBRUARY 16, 2023

SESSION 8

Social Media; Different Platforms and what we've learned
Highlights of the NYSAAA Conference
*Our culminating session at the conference

MARCH, 2023

SESSION 9

Culminating Social Activity

Saratoga Hilton, Saratoga Springs, NY
Celebrate and acknowledge completion of the program-Deb Ferry & Murphee Hayes
Phase 2 CASDA-Mr. Robert Stulmaker
Presentation of graduates



NYSAAA

New York State Athletic Administrators Association

1st Annual Summer Leadership Conference

A 3-day Conference for New Athletic Administrators

August 5-7, 2022 - Desmond Hotel in Albany

Registration Fee: \$165.00 Hotel Rates: \$105.00/night

Friday, August 5th

2:30 Arrive to check-in
3:00 Meet in auditorium for Welcome and Introductions
3:30 The NYSAAA and NIAAA
4:00 LTC 501 or 1st ½ LTI 631
6:00 Dinner
6:30 2nd ½ LTI 631
7:30 Networking

Saturday, August 6th

8:00 Breakfast
9:00 Conducting Productive Coaches Meetings
10:00 The NYSPHSAA with Dr. Robert Zayas
11:00 Emergency Event Management, the basics
11:00 14 Legal Duties
12:00 Lunch
1:00 LTC 502 or LTI 706
5:00 Social Media and the Athletic Office
6:00 Dinner
7:00 Networking Roundtable – Ask the Veterans

Sunday, August 7th

8:00 Breakfast
8:30 The 1st Day Checklist
9:00 LTC 503
1:00 Closing remarks and Homeward Bound

Rooms are limited so register NOW on your [AMP account](#)

Call Jim for more information 631-245-3981

[Desmond Hotel Registration Link](#)

Call-in Reservations to please use Group Code SMP and call the Hotel direct at 518-869-8100

Hotel Registration Cut-off Date July 14th