



# NYSAAA

New York State Athletic Administrators Association

**Minutes**  
**Executive Board Meeting**  
**Sunday, October 2, 2022**  
**Saratoga Springs, New York**

**Attendees:** Todd Gulluscio, President  
Greg Warren, President-Elect  
Susan Reid, Vice President  
Michael Murray, Past President  
Mike Giruzzi, Treasurer  
Brett Banker, Secretary  
Denny Fries, Liaison to NIAAA  
Alan Mallanda, Executive Director  
Jim Wright, Assoc. Executive Director  
Chris Rozek, Administrative Assistant

Thoughts for the people in the south who lost so much in Hurricane Ian were expressed.

The meeting was called to order by President Todd Gulluscio at 10:03 a.m.

*Motion was made to accept the minutes from the spring Executive Board meeting.*

*1<sup>st</sup> - Greg Warren                      2<sup>nd</sup> - Denny Fries                      Passed*

**Treasurer's Report - Mike Giruzzi**

➤ Please see attached Treasurer's Report.

*Motion was made to accept the Treasurer's Report.*

*1<sup>st</sup> - Greg Warren                      2<sup>nd</sup> - Mike Giruzzi                      Passed*

- Mike reviewed all the statements and the estimates for 2022-2023.
- Financial conversation: Who should be the administrators of the bank accounts? The following was agreed upon:
  - Mike - administrator
  - Chris - administrator
  - The Executive Director and Associate Executive Director will be the signers on the accounts.

*Motion was made to make administrators of the bank accounts the Treasurer of both accounts and Administrative Assistant on the 2471 account and Executive Director & Associate Executive Director signers.*

*1<sup>st</sup> - Mike Giruzzi                      2<sup>nd</sup> - Denny Fries                      Passed*

more...

**Finance Committee discussion:**

- Goal of the treasurer to get the LTI payments on track and in order.
- Looking for someone from the Representative Board that can be on the Finance Committee.
- Jim recommended since we are long-term investors, we should continue to make investments.

Motion was made to move \$5,000 to our investment account.

1<sup>st</sup> - Mike Giruzzi                      2<sup>nd</sup> - Denny Fries                      Passed

**Membership Report - Alan Mallanda**

- Membership is at 620 which is down about 100 from last year. 138 are near expiration and 215 that have expired.

**Summer Leadership Conference Report - Alan Mallanda**

- Had a rewarding summer conference. Feedback received was tremendous.
- Looking at expanding the summer conference for 2023.
- Had three corporate sponsors.

**2023 Conference Planning Report - Todd Gulluscio**

- Alan noted a meeting with the Saratoga Hilton will take place to start getting things set-up.
- Alan is starting renewals of corporate sponsorships.

**NIAAA Updates - Dennis Fries**

- Please see attached NIAAA report.
- Mike Murray, Greg Warren, Jim Wright, Denny Fries & Todd Gulluscio are the delegates for the NIAAA Delegate Assembly at the National conference.

Recommendation was made to give Gary Stevens an honorary lifetime membership to our organization.

1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Mike Giruzzi                      Passed

Motion was made to support the NEIN Make a Wish Foundation for \$250.00.

1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Mike Murray                      Passed

Motion was made to support the endowment fund of the NIAAA for \$250.00.

1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Mike Murray                      Passed

Motion was made to allow our national recognized recipients financial support not to exceed \$1,000.00.

1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Mike Giruzzi                      Passed

Motion was made to have five NYSAAA Executive Board members finances covered to attend the Section I meeting in May 2023 in Rhode Island.

1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Mike Murray                      Passed                      1 abstained

Motion was made to accept the following as the award recipients.

State Award of Merit - Scott Sugar

Otis Sennett Award - Greg Ransom

Dr. Jack Foley Award - Dr. Jim Wright

1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Susan Reid                      Passed

**President's Report – Todd Gulliscio**

- Please see attached President's report.
- Conference details are moving along. General Sessions are being finalized.
- Five different workshops and one of the workshops will be a stand along with the NYSPHSAA staff. Discuss all the different functions of the office and what is offered to all athletic directors.
- Used the survey from the previous year to come up with ideas for the 2023 conference.
- Conference registration is opening the week of October 3<sup>rd</sup>.

***Chair Positions:***

*Recommendation was made to have a co-chair to work with the LTI Chair and the Educational Initiatives.*

*Susan Reid is appointed Educational Initiatives co-chair and Todd Gulliscio is appointed LTI co-chair.*

***Strategic Plan:***

- On target to have everything that was due to be done this year, will be done.
- Chapter Representatives will be given a discounted fee for the conference at \$185.00.
- Personal contact initiatives by Todd started but found out there was a lot of turnovers in athletic administrators. Todd has received an updated listing of current AD's.

***Review of Nominating Committee & Positions Open for 2023 – Mike Murray***

- Nominations need to start being considered.
- Submit a letter of interest and final support of their principal and/or superintendent along with a brief resume.
- Interviews will be conducted via Zoom prior to the conference.

**Executive Director's Report – Alan Mallanda**

- Please see attached Executive Director's Report.
- As of Sept. 1, 2022 - \$127,550 in cash & in-kind donations. Renewals have been sent out.
- Deadline for next newsletter is November 15<sup>th</sup>.
- HOF & WOH 2024 – taking nominations at this time.

*Motion was made for the following nominations to the Wall of Honor for 2023.*

*Timothy Hayes – Chapter 10*

*Kathleen Cooney – Chapter 11*

*John DeLuca – Chapter 11*

*Thomas Sabatelle – Chapter 11*

*1<sup>st</sup> - Denny Fries*

*2<sup>nd</sup> - Greg Warren*

*Passed*

*Alan made a recommendation to change the process of the Wall of Honor.*

*Motion was made to change the process to have the HOF Screening Committee for the Wall of Honor as well.*

*1<sup>st</sup> - Denny Fries*

*2<sup>nd</sup> - Greg Warren*

*Passed*

- Denny recognized Alan for all the work he does for bringing in all the corporate sponsorships.

more...

**Associate Executive Director's Report - Jim Wright**

- Please see attached Associate Executive Director's Report.
- State Coordinator's Conference - Todd & Jim presented.
- Summer Leadership Conference was a huge success with 41 attendees.
- Todd & Jim presented at NYSPHSAA and have been asked to come back for the spring.
- Congratulations to Denny Fries on induction to the NYSPHSAA Hall of Fame.
- Jim will be presenting at the COA.

**Secretary & Mentoring Update - Brett Banker**

- Brett has reached out to the Chapter Representatives & State Chairs to set up a monthly Zoom meetings to create a schedule to meet.
- Mentoring - monthly calendars, flyer with QR code with a registration process. There are 66 people currently signed up.
- Jim, Greg & Todd ran the meeting with 27 people.
- Event Management is the next meeting on October 13<sup>th</sup>.

**Continuing Business**

None

**New Business**

*Motion was made to accept a pilot program for one year for the 800 number 855-NYS-AAA1.*

*1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Susan Reid                      Passed*

*At this time a motion was made for the Executive Board to go into an Executive Session at 12:58 p.m.*

*1<sup>st</sup> - Denny Fries                      2<sup>nd</sup> - Mike Giruzzi                      Passed*

Meeting was adjourned at 1:37 p.m.

*Respectfully submitted by:*

***Chris Rozek***

*Chris Rozek*

*Administrative Assistant*

*October 20, 2022*



# NYSAAA

New York State Athletic Administrators Association

*Minutes*  
**Representative Board Meeting**  
**Monday, October 3, 2022**  
**Saratoga Springs, New York**

**Attendees:** Todd Gulluscio, President  
Michael Murray, Past President  
Greg Warren, President-Elect  
Susan Reid, Vice President  
Brett Banker, Secretary  
Mike Giruzzi, Treasurer  
Denny Fries, Liaison to NIAAA  
Debra Ferry, Awards Chair  
Murphee Hayes, Awards Co-Chair  
Roger Brown, HOF Co-Chair  
Joseph Mercado, DEIB Co-Chair  
Kimberly Saxton, DEIB Co-Chair  
Bob Stulmaker, VAAC Co-Chair  
Bill Bryant, VAAC Co-Chair  
Denise Kiernan, Mentoring Co-Chair  
Patrick Pizzarelli, Membership Chair  
Robert Zayas, NYSPHSAA Exec. Dir. (via phone)  
Jamie Harter, Superintendent's Rep.  
Robert Barrett, Chapter 1 Rep.  
Len Kies, Chapter 2 Rep.  
Charles DeTaeye, Chapter 4 Rep.  
Dave Michelson, Chapter 5 Rep.  
Jeffrey Roth, Chapter 6 Rep.  
Jeremy Siddon, Chapter 7 Asst. Rep.  
John Mankowich, Chapter 8 Rep.  
Jennifer Keane, Chapter 8 Asst. Rep.  
Missie Hastings-LaVigne, Chapter 10 Rep.  
Kathy Masterson, Chapter 11 Rep.  
Dawn Cerrone, CHSAA Rep.

Alan Mallanda, Executive Director  
Jim Wright, Assoc. Executive Director  
Chris Rozek, Administrative Assistant

**Absent:** Don Webster, Hall of Fame Co-Chair  
Timm Slade, Certification Chair  
Cathy Haight, Council of Administrators  
Scott Sugar, Chapter 3 Rep.  
Brent Denis, Chapter 7 Rep.

Meeting was called to order by President Todd Gulluscio at 9:03 a.m.  
Introductions were made of new members Kim Saxton and Joe Mercado as DEIB Co-Chairs.

*Motion was made to accept the minutes from the Executive Board spring meeting.*  
1<sup>st</sup> – Mike Murray                      2<sup>nd</sup> – Roger Brown                      Passed

**Treasurer's Report – Mike Giruzzi**

➤ Please see attached Treasurer's Report.

*Motion was made to accept the Treasurer's Report.*  
1<sup>st</sup> – Mike Giruzzi                      2<sup>nd</sup> – Denny Fries                      Passed

more...

**Treasurer's Report – Mike Giruzzi (con't)**

- Profit/Loss Statement was reviewed.
- 2021-2022 financials are complete.
- We will put more money into our investment account due to being long-term investment.
- Projections were reviewed.
- M&T Bank account will have new administrators & signers. As positions change, those will change accordingly.
- Looking to establish a Finance Committee and having a Representative Board member serve on it.

**NIAAA Liaison Report – Denny Fries**

- Please see attached NIAAA report.
- National Conference is being held December 9-13, 2022, in Nashville, TN.

*Motion was made to allow our national recognized recipients financial support not to exceed \$1,000.00.*

*1<sup>st</sup> – Patrick Pizzarelli                      2<sup>nd</sup> – Deb Ferry                      Passed*

*Motion was made to support the NEIN Make a Wish Foundation for \$250.00.*

*1<sup>st</sup> – Patrick Pizzarelli                      2<sup>nd</sup> – Deb Ferry                      Passed*

*Motion was made to support the endowment fund of the NIAAA for \$250.00.*

*1<sup>st</sup> – Patrick Pizzarelli                      2<sup>nd</sup> – Brett Banker                      Passed*

**President's Report – Todd Gulluscio**

- Please see attached President's Report.
- Conference Update – planning team has been doing a great job.
- Four keynote speakers including Robert Zayas.
- Once registration opens, Chapter Representatives are asked to please get the word out. Chapter Representatives and State Committee member's rate will be \$185.00, with no additional discount for certification.
- Brand new course will be offered at the conference – 704 (hiring coaches).
- Susan Reid will be joining Greg Warren as co-chair of the Educational Initiatives and Todd Gulluscio will be assisting Steve Young with LTI.
- Strategic Plan – we are on course for completing everything for the 1<sup>st</sup> year.
- Video will be completed in November and shared with the Chapter Representatives who are then asked to share the video within their chapters.
- Would like to have a Board representative to serve on the Finance Committee.  
*Steve Young was appointed to serve on the finance committee.*
- Todd's goal was to reach out to all athletic administrators in NYS. He will be starting to do this again with the new listing he has received.

**Executive Director's Report – Alan Mallanda**

- Please see attached Executive Director's report.
- Initial meeting scheduled with the Saratoga Hilton to get things set up for conference.
- Corporate Sponsorship report – we continue to grow. We have grown to \$127,000+ in sponsorship.
- If you have anything to contribute to the newsletter, please have it to Alan by November 15<sup>th</sup>.
- Calendar of Events has been added to website.

more...

**Executive Director's Report – Alan Mallanda (con't)**

- HOF – Currently have four candidates for the 2023 class.
- WOH – *Timothy Hayes – Chapter 10, Kathleen Crooney – Chapter 11, John DeLuca – Chapter 11, Thomas Sabatelle – Chapter 11*
- POP Manual – on website is a live document. Alan and Chris will keep it updated.
- Please take note of all of the meetings on report.

**NYSPPHSAA – Robert Zayas (via phone)**

- It is great to see kids participating again!
- The next Executive Committee meeting will be held on October 19<sup>th</sup>.
- Five-year strategic plan to include four initiatives.
- Looking at increasing student participation. Do we need to start talking about e-sports again?
- Girls wrestling, girls flag football and game day cheer are moving forward to increase participation.
- Officials' recruitment and retention. Streamline the approach and certification process.
- Diversity/equity & inclusion.
- Financial Stability of the association.
- Championships - Only doing digital ticketing.
- Success of the jewelry rule. No issues with that and we are abiding by the rule. Hair garments and beads and religious head coverings are permitted.

**Associate Executive Director's Report – Jim Wright**

- Please find attached the Associate Executive Director's report.
- All documents go in google drive folder called NYSAAA and within the folder are all the documents. If you don't have access, please let Jim know.
- Corporate Sponsorship – Alan does a great job in obtaining corporate sponsorships.
- Merchandise is on the website to obtain any NYSAAA apparel.
- Jim and others are developing a new course about change in athletic administration. Will need eight case studies. Any changes you have in your district, please let Jim know. Final presentation will be next year and will be rolling it out in Orlando in 2023.
- Summer Leadership Conference was a tremendous success.

**Chapter & Committee Chair Report – Brent Banker**

- The meeting held was positive and well received. Thank you to all the Chapter and Committee chairs for your hard work and dedication to our Association.
- If you need any support, Brett is the liaison to the Executive Board.
- Reviewed the list of local chairs and identify those individuals to serve.

**Awards – Deb Ferry & Murphee Hayes**

- Six different awards, Chapter Representatives will be receiving the documents for the nominations. You may want to consider setting up a google form to complete by the athletic administrators in your own chapter.
- December 19<sup>th</sup> is the deadline to receive award information.
- Murphee spoke on goals for this year. Keep moving the awards forward. Goal to recognize new athletic administrators and first-time attendees.
- Use the NIAAA certificates for 3-sport athletes. The certificates are on the NIAAA website.
- Promote the student-athlete essay program.

more...

***Membership – Patrick Pizzarelli***

- Encouraged Chapter Representatives to talk to new athletic administrators about membership.
- Possibly adding principals and superintendents for membership in the chapters.
- Contact Patrick if any assistance is needed. Reach out to new athletic administrators.

***Educational Initiatives – Greg Warren***

- Aspiring Mentoring – encourage individuals to the aspiring AD program. CTLE has been renewed.

***VAAC – Bob Stulmaker & Bill Bryant***

- If there is a great retired athletic administrator in your chapter, please send Bob their names and Bob will reach out to them for the conference.
- One-time payment lifetime membership is only \$175.00.
- Wall of Honor – there are a lot of retired members worthy of being on the Wall of Honor.

***HOF – Roger Brown***

- Any nominations go to Alan by January 1<sup>st</sup> for induction for 2024.
- We thanked Sparky & Dr. Mira for their participation on the screening committee.
- Pete Shambo will replace Sparky Rector and Nina VanErk will replace Dr. Mira.

***Superintendent's Council Liaison – Jamie Harter***

- DI is moving along and working on their DI policy.
- Transgender in sports is a big topic.
- Participation at the small schools with elimination of sports. They are losing JV sports.
- Sportsmanship – how can we address it among our players, fans & parents.

***State Education Department Report***

None at this time.

***Council of Administrators Report – Cathy Haight***

- Cathy was unable to attend. Please see attached report.

***New Business***

- Mike Murray will be heading up the committee for taking nominations for moving forward as vice president. Mike will be happy to answer any questions you may have.
- At this time Kim Saxton & Joseph Mercado presented on the DEIB program.
  - Mission Statement for DEIB. Three-step process on how to move forward.
  - Need Section representation.
  - Conference will have their own session in a roundtable session.
  - How do we find the diverse pools?
  - How do we educate elementary school children?
  - How do we start to implement the ideas and move forward?

more...



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*With no further business, the meeting was adjourned at 10:16 a.m.*

*1<sup>st</sup> – Kathy Masterson*

*2<sup>nd</sup> – Jennifer Keane*

*Passed*

*Respectfully submitted by:*

***Chris Rozek***

*Chris Rozek*

*Administrative Assistant*

*October 20, 2022*



## New York State Athletic Administrators Association, Inc.

Visit our website at: [HYPERLINK](#)

Leading The Way For 30 YEARS  
1981-2013

"<http://www.nysaaa.org>" [www.nysaaa.org](http://www.nysaaa.org) or email: [HYPERLINK](#)  
"mailto:[nysaaa@yahoo.com](mailto:nysaaa@yahoo.com)" [nysaaa@yahoo.com](mailto:nysaaa@yahoo.com)  
*32<sup>th</sup> Annual Conference – March 12-15, 2014*

From: Mike Giruzzi CAA, Treasurer  
Date: October 2, 2022  
Re: Financial report

1. Profit/loss statement
  - a. Strategic plan costs impact
  - b. Clarification of line items
2. Financial filling
  - a. 2021-2022 budget
3. 2022-2023 estimates
  - a. Stipends
  
4. Financial conversation
  - a. Bank authority
    - i. Issues with accounts and who is on the accounts
      1. Denny, Roger, Chris, Mike, Alan currently
      2. Need to change administrator and signers
        - a. Admin
        - b. Signer
          - i. Need copy of license
  - b. Finance committee discussion
    - i. 6 prong variables
      1. LTI
      2. AMEX
      3. 9509
      4. 4791
      5. Money Market
      6. Investment



*New York State*  
**Athletic Administrators Association, Inc.**  
 www.nysaaa.org

**Treasurer's Report**  
**October 1, 2021**

	<b><u>2021-2022 Estimate</u></b>
<b><u>Income</u></b>	<b><u>Budget</u></b>
Conference	70,000.00
Revenues from Dues	150,000.00
LTC	80,000.00
Dividends and Interests	0
<b><u>Total Raw Income:</u></b>	<b>300,000.00</b>
<b><u>Expenses</u></b>	
Accounting Fees	1,350.00
Office Management	100,000.00
Occupancy	900.00
Bank Charges	400.00
Office Supplies	350.00
Postage and Shipping	0
Conference, Conventions and Meetings	85,000.00
Dues and Subscriptions	6,000.00
LTC	60,000.00
Taxes	125.00
AMEX	30,000.00
Investment Fees	2,000.00
<b><u>Total Expenses:</u></b>	<b>286,125.00</b>

Current investment                      \$169,134.80

10/2022

# New York State Athletic Administrators Association

## Profit and Loss Comparison

July 2021 - June 2022

	Jul 2021 - Jun 2022	Jul 2020 - Jun 2021 (PY)
<b>Income</b>		
5180 Training Conference Revenue	112,719.75	52,458.68
5200 Revenue from Dues	174,577.24	125,273.55
5320 Dividends & Interest	42.31	4,425.82
LTC Income	14,174.70	2,850.00
<b>Total Income</b>	<b>301,514.00 \$</b>	<b>185,008.05</b>
<b>Gross Profit</b>	<b>301,514.00 \$</b>	<b>185,008.05</b>
<b>Expenses</b>		
7520 Accounting Fees	1,350.00	1,900.00
7530 Legal Fees	0.00	1,350.00
7540 Management Fees	123,576.09	86,132.98
8010 Occupancy (Rent)	808.68	0.00
8105 Bank Charges & Fees	348.17	585.08
8110 Office Supplies	332.40	8,263.06
8140 Postage & Shipping	69.60	0.00
8320 Conferences, Conventions, Meetings	83,454.33	55,213.22
8530 Dues & Subscriptions	5,725.00	7,385.00
8590 LTC Courses & Manuals	64,285.00	43,030.00
8595 Other Expenses	0.00	165.33
8650 Taxes	125.00	125.00
AMEX Payment	28,916.02	382.39
Investment Fees	1,911.19	888.92
<b>Total Expenses</b>	<b>310,901.48 \$</b>	<b>205,420.98</b>
<b>Net Operating Income</b>	<b>9,387.48 -\$</b>	<b>20,412.93</b>
<b>Other Income</b>		
6810 Unrealized Gain (Loss)	-14,137.49	15,176.36
Dividend Income	0.00	1,914.62
Interest, Dividend, Investment Income	4,644.55	0.08
Realized Investment Gains/Loss	4,341.74	6,768.25
<b>Total Other Income</b>	<b>5,151.20 \$</b>	<b>23,859.31</b>
<b>Net Other Income</b>	<b>5,151.20 \$</b>	<b>23,859.31</b>
<b>Net Income</b>	<b>14,538.68 \$</b>	<b>3,446.38</b>



**2022 NYSAAA Summer Conference  
Financial Report**



**Revenue :**

**46 Registrants**

8 @ \$0.00 (comp)

\$0.00

38 @ \$165.00

\$6,270.00

**Total: \$6,270.00**

**Corporate Sponsors:**

3 Corporate Sponsors

**Total: \$3,500.00**

**Miscellaneous:**

Additional LTI Courses - 10 @ \$100.00/each

\$1,000.00

**Total: \$1,000.00**

**Total Revenue: \$10,770.00**

**Expenditures :**

Crowne Plaza Albany Desmond Hotel

\$14,457.95

**Total Expenditures: \$14,457.95**

**Total Monies Received: \$10,770.00**

**Total Expenditures: \$14,457.95**

**Total Net Profit: (\$3,687.95)**

Submitted September 5, 2022

**Chris Rozek, Administrative Assistant**

## NYSAAA Liaison Report: Dennis Fries, CMAA

### October 2-3, 2022 - Executive Committee and Representative Board Meetings

#### National NIAAA Conferences

December 9-13, 2022 – Nashville, TN – Gaylord Opryland Hotel and Conference Center

**Murphee Hayes will be receiving the NIAAA Distinguished Service Award at the Banquet, Tues., 12/13/22.**

December 15-19, 2023 – Orlando, FL – Orlando Marriott World Center

December 13-17, 2024 – Austin, TX

December 12-16, 2015 – Tampa, FL

#### 2022 NIAAA Delegate Assembly Delegates:

**Mike Murray, Todd Gulluscio, Greg Warren, Jim Wright, Dennis Fries (M. Giruzzi & AM – Alt.)**

If you cannot attend please let me know by Tuesday, October 14, 2022

National Initiative & Assistance Network:

**2022 Initiative is: Make-A-Wish Foundation 2022 (Will we give a NYSAAA general donation - \$250.00)**

NIAAA Committee members: PS - Certification (Chr.); SY–Accreditation; DF– QPA & Retired (Vice-Chr.);  
MH – Awards (Vice-Chr.); JW- Resolutions; PI – Publications; TG- Mentoring Cohort leader.

NIAAA: Web Site (NIAAA athlete certificates: **3 Season Athlete and Scholar Athlete Recognition**)

Conference Registration online @ niaaa.org. (Sometime around September 2022)

Sponsorship of Endowment program at the NIAAA Conference - \$250.00

#### Section 1 Meeting: (Attending: D. Fries/A. Mallanda/G. Warren/T. Gulluscio/J. Wright)

2023 – Rhode Island –Monday, May 8, 2023; Crowne Plaza Hotel; 801 Greenwich Ave., Warwick, RI

2024 – Connecticut

2025 – Massachusetts

2026 – New York

#### Section 1 Summer Institute (TBD) Under the leadership of: Pete Shambo and Steve Young.

#### **Student-Athlete Essay Information:**

##### Section 1 winners moving on to NIAAA consideration:

2007 - John Mackintosh, Chapter - 7 Cathy Phillips, AD; 2008 - none

2009 - Caroline Frances Tolli, Chapter - 6 - Patrick Burke - AD; 2010 - Kelsey Johnson, Chapter -10 - Eileen Kilcullen – AD

2011 - Taylor Malmsheimer, Chapter – 3 - J. Michael Byrnes – AD; 2012 & 2013 – none

2014 - Nicholas Steven Stiansen, Saratoga Springs HS, Chtr 2 (Peter Sheehan – AD) – Scott Stuart – Chapter Rep.

2015 – none; 2016 – none; 2017 – none; 2018- none; 2019 - none

2020 - Isabelle Smith; Westhampton Beach HS; Kathy Masterson-AD; – Chp. 11- Tim Mullins – Chapter Rep.

2021 – Scott Weitman; Yorktown HS; Robert Barrett - AD; Chapter 1 – Sue Dullea – Chapter Rep.

and Sarah Stevens; Ellenville HS; Kermit Moyer – AD & Chapter 9 Rep.

2022 - John Santowski, Pitts. Mendon H.S., Scott Barker – AD; Chapter 5 – Dr. Patrick Irving – Chapter Rep..

##### Our 2023 Student-Athlete Essay State winners are:

Female - TBD

Male – TBD

##### NIAAA Membership accommodation for maintaining 70% of NYSAAA total potential members in the NIAAA:

1991, 1995, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022 (Highest)

##### 2023 Major Awards:

State Award of Merit – TBD

Otis Sennett Award – TBD

Dr. Jack Foley Award – TBD

Judith A. Knight Award – TBD

Dr. Liam Frawley Award – TBD

##### (2022 Winners)

Presenter – **Brett Banker, CMAA**

Presenter – **Todd Nelson (NYSPHSAA)**

Presenter – **Gary Stevens, CMAA (MA)**

Presenter – **Dr. Patrick Irving, CMAA**

Presenter – **Kimberly Saxton, CMAA**

##### Current (2022-23) NIAAA Award Nominees:

**Judith A. Knight – HOF (3<sup>rd</sup> yr.); Pete Shambo – HOF (2<sup>nd</sup> yr.); Todd Gulluscio – NFHS Citation (2<sup>nd</sup> yr.);  
Greg Warren, CMAA – NIAAA DSA (2<sup>nd</sup> yr.); Dr. Jim Wright - Section 1 Frank Kovaleski nominee (2<sup>nd</sup> yr.)**

df – October 2022



# NYSAAA

New York State Athletic Administrators Association

**President's Report**  
**Todd Gulluscio CIAA, CMAA**  
**October 2, 2022**

Summary/Dates of activities:

- July 10, 2022 Zoom NIAAA Cohort Meeting
- July 19, 2022 Zoom LTI Author Meeting
- July 21, 2022 Zoom AAMPD Team Meeting
- July 25-27, 2022 Lake Placid NYSPHSAA Central Committee Meeting
- August 1, 2022 Zoom Guest on Pairadocs Podcast
- August 1, 2022 Zoom AAMPD Team Meeting
- August 3, 2022 Zoom AAMPD Team Meeting
- August 4-7, 2022 Albany NYSAAA New AD Institute
- August 9, 2022 Zoom LTI Author Meeting
- August 10, 2022 Zoom AAMPD Team Debrief Meeting
- August 14, 2022 Zoom NIAAA Cohort Meeting
- August 16, 2022 Zoom Conference Team Planning Meeting
- August 23, 2022 Zoom LTI Author Meeting
- August 25, 2022 Zoom Guest speaker- Kenmore Athletics
- August 31, 2022 Zoom Meeting with Pat Kohan (AD Insider)
- September 7, 2022 Zoom LTI Author Meeting
- September 9-12, 2022 Indianapolis NIAAA State Coordinators Meeting
- September 13, 2022 Zoom NYSAAA Rep Board Workshop Meeting
- September 18, 2022 Zoom NIAAA Cohort Meeting
- September 19-20, 2022 Saratoga NYSCOSS Conference and Presentation
- September 21, 2022 Zoom NYSAAA Mentoring Session
- September 22, 2022 Zoom State Presidents Meeting

Update:

- Be The Leader Conference 2023
  - Structure
  - Keynotes
  - Conference Gift
  - Workshops
  - LTI

**Todd Gulluscio, CIAA, CMAA, President**  
**Work Phone: 631-749-0302, x107, Cell: 631-682-6089**  
**Email: tg@shelterisland.k12.ny.us**

- Conference Promotion
- Chair Positions
- Strategic Plan
- Personal Contact Initiative
- Strategic Plan Video





# NYSAAA

New York State Athletic Administrators Association

## Executive Director's Report

### *Fall Board Meetings*

Embassy Suites, Saratoga Springs, NY  
October 2-3, 2022

#### *Activities*

NYSPPHSAA Spring Meeting, Conference Call, June 3-4, 2022  
NYSPPHSAA Summer Meeting – Lake Placid, NY, July 25-28, 2022  
State Exec. Directors' Summer Meeting – Seattle, WA, July 22-24, 2022  
First Summer Leadership Conference – The Desmond, Latham, NY – August 4-7, 2022

#### *2023 Conference Planning*

Tentative Schedule & Updates

#### *Corporate Sponsorship Report – 2022 (in folder), working on 2022-23*

#### *Communications*

Newsletter – Fall Back to School, Nov. 15<sup>th</sup> deadline for Fall Newsletter, Article Submissions  
Website - Updates

#### *Continuing Business Items*

Hall of Fame 2023 – Committee Updates  
Wall of Fame 2023 – New Submissions, Veterans Committee  
P.O.P. Manual Updates – Chris & Updates, Live

#### *New Business Items*

Committee Changes/Additions  
Chapter Updates

#### *Meeting Schedules (2022-2024)*

Winter – Executive Board Mtg. – February 3-5, 2023  
Conference – All Board Meetings – Tuesday, March 14, 2023  
Annual Meeting/Conference – Friday, March 17, 2023  
Annual Meeting – Friday, March 17, 2023  
Spring – Executive Board – Embassy Suites, Saratoga Springs, May 5-7, 2023  
Fall – Board Meetings – **Tentative** Saratoga Hilton, September 24-25, 2023  
Winter - Executive Board Mtg. **Tentative** – Feb. 2-4 or Feb 9-11, 2024

#### *Future Conferences – The Saratoga Hilton, Saratoga Springs*

2023 - March 13-17  
2024 – March 11-15  
2025 - March 10-14

**CORPORATE SPONSOR** **Cash** **In -Kind** **Total** **Service/Product** **Confirmed** **Received**

**CONTRIBUTORS**

NI/AAA		\$4,100	\$3,000	\$7,100	LTI Royalties & Grants	X	X
Championship Award Guys		\$0	\$750	\$750	Awards, Plaques, et.al.	X	X
Stuffing Fees		\$0	\$0	\$0	On Request	*	
Plaques & Such		\$0	\$750	\$750	Awards & Plaques	X	X
Away With Geese		\$0	\$750	\$750	Athletic Field Protection For Geese	X	X
Turf & Soil Diagnostics		\$750	\$0	\$750	Testing & Planning for Turf Fields	X	X
Podbrand Media, LLC		\$750	\$0	\$750	Podcasting Service	X	X

**CORPORATE SPONSOR**

Daktronics, Inc.	X	\$2,500	\$0	\$2,500	Scoreboards, Timing Sys., Video, Sounc	X	X
Saratoga Hilton	X	\$2,500	\$0	\$2,500	Conf. Hospitality	X	N/A
Equitable Advisors	X	\$2,500	\$0	\$2,500	Financial Planning/Awards Reception	X	X
Field Turf/Chenango Contracting	X	\$2,500	\$0	\$2,500	Turf Fields & Installations	X	X
Riddell Athletic & Reconditioning	X	\$1,500	\$0	\$1,500	Athletic Equip. & Reconditioning	X	X
Big Teams (Schedule Star)	X	\$0	\$2,500	\$2,500	Website Host, Scheduling Software	X	N/A
A-Turf	X	\$1,500	\$0	\$1,500	Turf Fields & Installations	X	X
BSN, inc.	X	\$0	\$10,000	\$10,000	Sporting Goods Dealerships	X	X
Final Forms-AMP	X	\$5,000	\$5,000	\$10,000	Online Forms & Registration	X	X
Keystone Purchasing Network	X	\$1,500	\$0	\$1,500	Cooperative Purchasing Group	X	x
rSchoolToday	X	\$2,500	\$0	\$2,500	Scheduling, Website, Regist. Software	X	X
Rank One Sports (All Players)	X	\$1,500	\$0	\$1,500	Health & Injury Reporting Software	X	X
Musco Lighting	X	\$10,000	\$0	\$10,000	Sports Lighting Company	X	X
ADPRO	X	\$0	\$6,000	\$6,000	Custom Branded Team Merchandise	X	X
G&G Fitness	X	\$0	\$6,000	\$6,000	Exercise & Fitness Equipment	X	X
HomeTown Ticketing	X	\$2,500	\$2,500	\$5,000	Contest Ticketing, Attendance, Scanning	X	X
Dynamite Sports	X	\$1,500	\$0	\$1,500	College Recruiting Seminars, Info. & Mat'ls.	X	
Mascot Media	X	\$0	\$10,000	\$10,000	Newsletter Publications & Printed Mat'ls.	X	X
Clell Wade Coaches Directory, et. al.	X	\$2,500	\$0	\$2,500	School Directories, AD & Coach Publications	X	X
Gipper NEW	X	\$3,700	\$3,000	\$6,700	Social Media Design Software	X	X

Honest Game NEW	X	\$3,500	\$1,000	\$4,500	Guidance for NCAA Eligibility	X	X
NYS Beef Council NEW	X	\$3,500	\$0	\$3,500	Beef Dietary Necessity for Athletes	X	X
Zolnier Championship Rings	X	\$1,500	\$1,000	\$2,500	Championship Rings	X	X
Sealmaster of WNY	X	\$1,500	\$0	\$1,500	Sealing and Paving Contractors	X	X
Aktivate NEW	X	\$10,000	\$0	\$10,000	Scheduling, Website, Regist. Software	X	X
GoFan	X	\$1,500	\$0	\$1,500	Digital Ticketing - Computer Software	X	X
SELFITNESS	X	\$1,500	\$0	\$1,500	Personal Fitness Platform	X	X
The Players NIL	X	\$1,500	\$1,500	\$3,000	Educating About Name, Image, Likeness	X	X

Subtotals = **\$73,800**      **\$53,750**      **\$127,550**  
 Total Cash + In Kind      **\$127,550**

Updated 5/18/22



# NYSAAA

New York State Athletic Administrators Association

## Associate Directors Report October 1-3, 2022 Saratoga, NY

1. Attended State Coordinators Meeting in Indianapolis. Attended presentation of LTC 704 - Recruit/Hire, Mentor, and Retain Coaches and Sponsors.
2. Organized and directed the 1st Annual Summer Leadership Conference for New ADs with 41 attendees. Special thanks to Todd, Steve, and Brett for their support and tireless work to make it a success. Additional thanks to Alan for his guidance and ability to organize major events for the NYSAAA.
3. Attended Section I Summer Insitute and taught LTC 508 and LTC 510. Thanks to Steve and Pete for running an exceptional conference
4. Our recent presentation at NYSCOSS Conference was deemed a moderate success by all who attended. Thank you to Todd for teaming up to make this very pertinent presentation
5. Attended NYSPHSAA Summer Meeting in a dual role as NYSAAA representative and NYS Softball Chair. Congratulations to Denny on his well-deserved induction into the NYSPHSAA Hall of Fame
6. Authored two draft resolutions for the NIAAA dealing with Sportsmanship and NIL that were accepted by the NIAAA Rep Board.
7. Made initial presentation to State Coordinators regarding proposed LTC 717 class, [Identifying and Effecting Change in Athletic Administration](#). While we may be ahead, there are many organizational items that will be addressed in the coming months
8. Expanded Social Media presence using Gipper (5686 Twitter followers as of 9/25/2022)
9. Continued to promote the professional development of ADs via The ADvantage Point podcast and The 3-Minute AD on our YouTube channel (NYSAAA, Inc)
10. Two articles were accepted for publication through the NIAAA. [The Official Solution](#) and [Developing a Process to Gain Knowledge and Apply It](#)
11. Met with the AAMPD team to plan out the offerings for Fall



# New York State Council of Administrators of Health, Physical Education, Recreation and Dance

Chartered by the New York State Board of Regents 1964  
Section of NYS Association for Health, Physical Education, Recreation and Dance

Fall 2022

Council of Administrators of NYS AHPERD  
President: Cathy Haight

The Council of Administrators annual state conference will be held Wednesday November 16-Friday November 18 at the Turning Stone Resort and Conference Center. Most sessions will be held in the Golf Club House.

Presentations include: Keynote speaker Rich Johns - The five keys to Effective Leadership, Educator Self Care (Michelle Mitchell), Development of the Physical Education Handbook (Jim Rose), Having that Difficult Conversation (Rod Mergardt), Understanding What School Health Education is all about (Lori Reichel), Development Program for Directors (Greg Warren/Jim Wright), Time Management (Tilsa Gonzalez/Jim Rose), Comprehensive Sexuality Education Policies - Why They Matter (Anne Garno), Essentials for New Directors (Charlie Gonsalves), Aspiring ADs (Greg Warren), and Making your Physical Education Curriculum Come Alive with CAGD2 (Dr. Sue Baldwin). There will also be two sessions of round table discussions, a luncheon/session with the Higher Education section, a social, and the Anne Mackey luncheon. All COA attendees can also attend the NYS AHPERD keynote speakers, other sessions and visit the vendor booths.

The NYS AHPERD conference runs Thursday November 17 - Saturday November 19, with Intensive Training sessions offered on Wednesday November 16. President Murphee Hayes in-conjunction with the section presidents have put together a line up of wonderful presentations.

Visit [nysaherd.org](http://nysaherd.org) to register for these professional development opportunities.



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